



JOB SPECS

Position Title: Carbon Offset & IREC Trading Specialist	Location: Mumbai, Maharashtra, India
Reports to: Chief Operating Officer	

Summary: Viviid Emissions Reductions is a leading environmental solutions provider, empowering organizations to achieve their net-zero goals and navigate the ever-evolving sustainability landscape. We leverage our deep expertise to guide companies on their sustainability journeys. You'll leverage your expertise to navigate the changing market and develop long-term, strategic relationships with key buyers, ensuring successful Carbon Offset & IREC transactions that contribute to a cleaner future.

Roles & Responsibilities

Who You Are

- A proven leader with 10+ years of experience in the carbon market, with a deep understanding of various emissions reduction instruments including carbon offsets, IRECs, and others.
- A recognized expert on the Carbon market, Sustainability & GHG Emissions, with experience in public speaking or industry publications (a plus).
- Extensive experience in trading various emissions reduction instruments, with a thorough understanding of market dynamics and the ability to identify and capitalize on profitable opportunities.
- A skilled negotiator with a proven track record of securing the best possible deals for clients across different carbon instruments.
- A strong understanding of client portfolio management, considering specific needs, risk tolerance, and emissions reduction goals.
- Excellent communication skills, able to explain complex market dynamics and environmental benefits of various instruments to diverse audiences, including senior executives.
- A well-established network within the carbon market and sustainability community (a plus).
- Proven ability to develop and implement strategies to acquire new clients and expand market reach for various emissions reduction instruments.
- A passion for sustainability and a strong desire to contribute to a cleaner future.

What You'll Do

- Lead the emission trading vertical ensuring exceptional client service and successful trade execution across various instruments.
- Analyze market trends, identify profitable trading opportunities, and provide strategic guidance to your team.
- Negotiate and execute trades to secure the best possible prices for clients across different carbon instruments.
- Manage client portfolios, considering specific needs, risk tolerance, and emissions reduction goals, and ensure they meet their sustainability objectives.
- Monitor regulatory developments and ensure compliance with all relevant emissions trading regulations.
- Develop and deliver presentations on various emissions reduction instruments and their environmental benefits to potential and existing clients.
- Stay up-to-date on the latest developments in the global carbon market and emerging emissions reduction instruments.
- Evaluate and explain the environmental benefits of various emissions reduction instruments and renewable energy sources to clients.



VIVIID GREEN
Sustainability Made Simple

Qualifications:

- Bachelor's degree in finance, economics, environmental science, or a related field (or equivalent expertise).
- In-depth knowledge of the global carbon market and various emissions reduction instruments.
- Exceptional analytical and problem-solving skills.
- Strong negotiation and communication skills, with the ability to tailor presentations to diverse audiences.
- Proficient in Microsoft Office Suite and financial modeling tools.
- The ability to work independently and as part of a team.
- A strong work ethic and a commitment to deadlines.
- Experience in B2B sales (preferred).

Compensation: In line with Academics, Track Record, Experience and Market Parity.

Company website: www.viviidgreen.com

We are an equal opportunity employer. All qualified applicants will receive due consideration for employment irrespective of race, color, caste, creed, religion, sex, gender identity and/or different ability.

Application Process:

If interested, kindly share your profile on vandana.sadekar@viviidgreen.com